STANDARDIZATION -- THE HY-TEK GROUP PURCHASE OPPORTUNITY

In order to help organizations and associations become more efficient and automated with the finest in Track and Field computer technology, Hy-Tek offers track and field organizations (i.e., leagues, federations, associations, conferences) an incredible opportunity!

- 25% discount on the retail price of <u>all</u> Hy-Tek *Track and Field* software products and options including MEET MANAGER, TEAM MANAGER, and THE INTERFACE for Photo-Finish Timing, for Button Finish Timing, and for Scoreboards. (A total possible savings of up to \$444.00!)
- **50% discount** on the retail price of **COMMLINK**, the software that transfers meet entries, results, and records between **MEET MANAGER** and **TEAM MANAGER**. (Retail = \$195.00; Standardization = \$97.50!)
- Volume discounts on TEAM MANAGER when purchased with one check or PO for delivery to one address: 40% off on 100 or more and 50% off on 250 or more. Provide Hy-Tek with a list of the teams ordering, the license name for each, the contact person for each along with the address and phone number for each.

To qualify for these financial benefits, an organization must announce in writing to its member teams, schools, and/or institutions that the track and field organization plans to standardize with Hy-Tek software products. Once your organization decides to recommend Hy-Tek's products to its members, just follow these steps:

- 1. Request a customized order form and information sheet from Hy-Tek for each team, school, and/or institution in your organization.
- 2. Mail or distribute the order form, information sheet, and the recommendation letter to each team, school, and/or institution in your organization. Call us for a sample recommendation letter.

Hy-Tek must approve the recommendation letter before it is mailed.

3. Send a copy of your organization's recommendation letter and an address and phone list of the teams, schools, and/or institutions and their coaches to:

Hy-Tek Group Sales PO Box 12789 New Bern, NC 28562 (252) 633-5111

As soon as your organization has completed these steps and Hy-Tek has received the organization's letter and address lists, your organization is qualified to receive these special offers. Just think, every team, club, or school in your organization can send in meet entries electronically with the **TEAM MANAGER** Start-up for \$79 or less (TM start-up retail is \$99 + \$5 S&H). At the same time, **TEAM MANAGER** affords unlimited record keeping for meet entries, meet line-ups, results, top times/marks, records, and rosters with addresses.